

PAA Central - 2018 Programs and Events – NO REFUNDS for Cancellations or “no-shows” *All Credit Card transactions will be subject to a 3% service fee*

<u>MONTH</u>	<u>AUDIENCE</u>	<u>EVENT/PROGRAM</u>	<u>CECS</u>	<u>LOCATION</u>	<u>TIME</u>	<u>COST MEMBER</u>	<u>COST NON-MEMBER</u>
<u>January</u>							
9 th	Maintenance/PM	All About Bed Bugs by Ehrlich	3	Vairo Village, SC	9:30-12:30PM	\$35 Members	\$60 Non-Members
11th	ALL members	Annual Meeting / Board Meeting (4-6PM)	3	Best Western Premier, HBG	6 -9 PM	Members Only	Members Only
23 rd	Maintenance/PM	All About Bed Bugs by Akita Pest Control	3	PAA Central	9:30-12:30PM	\$35 Members	\$60 Non-Members
<u>February</u>							
7th	Property Managers	CAM/CAS – Industry Essentials & Resi. Experience	none	PAA Central	9-4 PM	\$950 CAM Full Course	\$1,400 CAM/Non-members
8 th	Maintenance/PM	All About Bed Bugs by Western Pest Services	none	Bethlehem Fields, LV	9:30-12:30PM	\$35 Members	\$60 Non-Members
13 th	Property Managers	CAM - Marketing	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
14 th	Property Managers	CAM – Property Maintenance	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
15 th	Property Managers	Real Estate School – Fair Housing	3.5	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
20th	Maintenance	Appliance Repair – Hands On	3	Servpro, Lancaster	1 PM-4:30 PM	\$35 Members	\$60 Non-Members
21st	Maintenance	Appliance Repair – Hands On	3	Bethlehem Fields, LV	1 PM-4:30PM	\$35 Members	\$60 Non-Members
21st	Property Managers	CAM/CAS – Financial Management	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
22 nd	ALL Members	Pre-Spring Fling	none	CHAMPS, SC	4:30-6:30PM	FREE to Members	Members Only
27 th	Regionals/Prop Managers/Leasing	Real Estate School – Crisis Mgmt	3.5	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
<u>March</u>							
6th	Property Managers	CAM– Human Resources	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
7th	Property Managers	CAM/CAS – Legal Responsibilities	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
8th	Property Managers	CAM/CAS – Risk Management	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
13 th – 16 th	ALL Members	NAA Capital Conference	none	Washington, DC	8-4 PM		
13 th	Regionals/Prop Managers/Leasing	Real Estate School – Landlord A to Z	3.5	PAA Central	9:00-12:30PM	\$65 Members	\$95 Non-members
13 th	Regionals/Prop Managers/Leasing	Real Estate School – Crisis Mgmt	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-Members
14 th	Property Managers	CAS – Supplier Success	none	PAA Central	9-4PM	\$950 Full Course	\$1,400 Non-members
15 th	Leasing	NALP – Marketing & Maintaining Your Comm.	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
20 th	Leasing	NALP – Why Your Competition Matters	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
21 st	Leasing	NALP – Sales Process and Building Relationships	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
22 nd	Leasing	NALP – Marketing & Maintaining Your Comm.	none	Saucon View Apts., LV	9-4 PM	\$450 Full Course	\$600 Non-members
27 th	Regionals/Prop Managers/Leasing	Real Estate School – Fair Housing	3.5	PAA Central	9-12:30PM	\$65 Members	\$95 Non-members
27 th	Regionals/Prop Managers/Leasing	Real Estate School – Business Ethics	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Members
28 th	Vendors	Selling to the Industry Program	none	Millers Mutual, HBG	9-12 PM	FREE to Members	Members Only
29 th	Property Managers	Harrisburg Roundtable	none	PA Place, Harrisburg	9:30-11:30AM	No Cost	Members Only
<u>April</u>							
5 th	ALL Members	National Speaker – Kate Good	3	Heritage Hotel, HBG/LAN	9:30 – 12:30PM	\$75 Members	\$100 Non-members
10 th	Leasing	NALP – Sales Process and Building Relationships	none	Saucon View Apts., LV	9-4PM	\$450 Full Course	\$600 Non-member
10 th	Property Managers	Lancaster Round Table	none	Millers Crossing, Millersville	9:30-11:30 AM	No Cost	Members only
11 th	Leasing	NALP – Marketing & Maintaining Your Comm.	none	Vairo Village, SC	9-4PM	\$450 Full Course	\$600 Non-member
11th	Regionals/Prop Managers/Leasing	Real Estate School – Landlord A to Z	3.5	PAA Central	9-12:30 PM	\$65 Members	\$95 Non-members
12 th	Leasing	NALP – Why Your Competition Matters	none	Saucon View Apts., LV	9-4PM	\$450 Full Course	\$600 Non-member
12 th	Property Managers	Lehigh Round Table	none	Woodmont Properties, Easton	9:30 – 12:30 PM	No Cost	Members Only
17th	Regionals/Prop Managers/Leasing	Real Estate School – Required Course	3.5	PAA Central	9:00-12:30 PM	\$65 Members	\$95 Non-members
17 th	Regional/Prop Managers/Leasing	Real Estate School – Required Course	3.5	PAA Central	1:00-4:30PM	\$65 Members	\$95 Non-members
18th	ALL Members	PAA East Trade Show and Education Conference	none	Valley Forge Casino Resort	10-4 PM	No Fee	No Fee
18 th	Leasing	NALP – Why Your Competition Matters	none	Vairo Village, SC	9-4 PM	\$450 Full Course	\$600 Non-members
19 th	Leasing	NALP – Sales Process and Building Relationships	none	Vairo Village, SC	9-4 PM	\$450 Full Course	\$600 Non-members
26th	ALL Members	Maintenance Mania	none	Spooky Nook, Lancaster	1-4:30PM	\$40 Participants	Spectators Free

<u>May</u>	<u>Audience</u>	<u>Event/Program</u>	<u>CECs</u>	<u>Location</u>	<u>Time</u>	<u>Cost Member</u>	<u>Cost Non-Member</u>
1 st	ALL Members	Capital Lobby Day	none	Harrisburg	TBD		
3 rd	Property Managers	State College Round Table	none	Vairo Village, State College	9:30 – 12:30 PM	No Cost	Members Only
3 rd	ALL Members	Spring Mixer	none	Queen City BBG, LHV	5:00-7PM	No Cost	Members Only
8 th	Maintenance	AC – HVAC Training	3	TBD - State College	12-4 PM	\$35 Members	\$60 Members Only
9 th	Maintenance	AC – HVAC Training	3	PAA Central	9-4 PM	\$35 Members	\$60 Members Only
10 th	Property Managers	Reading Round Table	none	Wynnewood Park, Reading	9:30-11:30 AM	No Cost	Members Only
15 th	Maintenance	AC – HVAC Training	3	TBD - Lehigh Valley	9-4 PM	\$35 Members	\$60 Members Only
17 th	ALL Members	Business Exchange	none	Best Western Premiere HBG	12-4PM	\$300 per Vendor Company	Members Only

<u>June</u>							
6 th	Regionals/Prop Mangers/Leasing	Risk Management	3	TBD - State College	9-12:30PM		
7 th	ALL Members	Summer Mixer	none	Loxley's, LAN	5:30-8PM	FREE to Members	Members Only
12 th	Regionals/Prop Mangers/Leasing	Risk Management	3	TBD - Lehigh Valley	9-12:30PM		
13 th – 16 th	ALL Members	NAA Education Conference and Exposition	none	San Diego, California		Register at www.naahq.org	
20 th	Regionals/Prop Mangers/Leasing	Risk Management	3	PAA Central	9-12:30PM	\$35 Members	\$60 Members Only

June/July/August BOLA Judging

<u>July</u>							
18 th	All Members	Bus Tour	none	PAA Central – Pick Up	10-4 PM	No Cost	Members Only
18 th	All Members	Bus Tour Happy Hour	none	TBD – HBG	4:00-6PM	No Cost	Members Only
26 th	All Members	Bus Tour	none	TBD – Lehigh Valley	10-4PM	No Cost	Members Only

<u>August</u>							
16 th	All Members	Golf Outing	none	Iron Valley, Lebanon	10-6 PM	\$500 Foursome / \$150 single	Members Only

<u>September</u>							
4 th	Maintenance (HBG)	CAMT- Electrical Maintenance & Repair Pt. 1	none	RestoreCore, Harrisburg	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125
5 th	Maintenance (HBG)	CAMT- Electrical Maintenance & Repair Pt. 2	none	RestoreCore, Harrisburg	9-4 PM	\$100 class	\$125 non member
11 th	Property Managers	Harrisburg Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only
12 th	Maintenance (HBG)	CAMT- HVAC Maintenance & Repair Pt. 1	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
13 th	Maintenance (HBG)	CAMT- HVAC Maintenance & Repair Pt 2	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
13 th	Property Managers	York Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only
19 th	Maintenance	HVAC – Heating (Boiler/Gas)	none	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
20 th	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	TBD - Lehigh Valley	1:00-4PM	\$45 Members	\$75 Non-Members
20 th	ALL Members	Autumn Mixer	none	TBD - Lehigh Valley	4:30-7PM	No Cost	Members Only
25 th	Property Managers	Lancaster Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only
26 th	Maintenance (HBG)	CAMT- Plumbing Maintenance & Repair Pt. 1	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
27 th	Maintenance (HBG)	CAMT- Plumbing Maintenance & Repair Pt 2	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
27 th	Property Managers	Lehigh Valley Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only

<u>October</u>							
2 nd	Maintenance	HVAC – Heating(Boiler/Gas)	none	TBD – Lehigh Valley	9:00-12:30PM	\$35 Members	\$60 Non-Member
3 rd	Maintenance	HVAC – Heating(Boiler/Gas)	none	TBD – State College	9:00-12:30PM	\$35 Members	\$60 Non-Member
4 th	ALL Members	BOLA Gala	none	Spooky Nook, Lancaster	5-9 PM	TBD	Members Only
9 th	Maintenance (HBG)	CAMT - Appliance Maintenance & Repair Pt 1	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
10 th	Maintenance (HBG)	CAMT - Appliance Maintenance & Repair Pt.2	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
9 th	Property Managers	Reading Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only
10 th	Property Managers	Lancaster Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only
11 th	Property Managers	Reading Roundtable	none	Lofts at 525 Apts, Reading	9:30-11:30 AM	No Cost	Members Only
16 th	Maintenance (LHV)	CAMT- Electrical Maintenance & Repair Pt. 1	none	TBD - Lehigh Valley	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125

17th	Maintenance (LHV)	CAMT- Electrical Maintenance & Repair Pt. 2	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Non-member
18 th	Property Managers	State College Roundtable	none	TBD	9:30-11:30AM	No Cost	Members Only
18th	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	TBD, State College	1:00-4PM	\$45 Members	\$75 Non-Members
18 th	ALL Members	Autumn Mixer	none	TBD, State College	4:30-7:00PM	No Cost	Members Only
24th	Maintenance (LHV)	CAMT- HVAC Maintenance & Repair Pt. 1	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Non-member
25th	Maintenance (LHV)	CAMT- HVAC Maintenance & Repair Pt. 2	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Non-member
30th	Maintenance (HBG)	CAMT- Interior & Exterior Maintenance	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member

November

5 th -9 th	ALL Members	CAPS – ENTIRE PROGRAM	none	PAA Central	9-4PM	\$1,200 Members	\$1,500 Non-member
6 th	Maintenance (LHV)	CAMT- Plumbing Maintenance & Repair Pt. 1	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Per Class
7 th	Maintenance (LHV)	CAMT- Plumbing Maintenance & Repair Pt. 2	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Per Class
13th	Maintenance (LHV)	CAMT- Interior & Exterior Maintenance	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Per Class
15th	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	Millers Mutual, HBG	9-12PM	\$45 Members	\$75 Non-Members
15th	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	Millers Mutual, HBG	1-4PM	\$45 Members	\$75 Non-Members
27th	Maintenance (LHV)	CAMT - Appliance Maintenance & Repair, Pt. 1	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Per Class
28th	Maintenance (LHV)	CAMT - Appliance Maintenance & Repair, Pt. 2	none	TBD - Lehigh Valley	9-4 PM	\$100 class	\$125 Per Class

December

4 th	Maintenance	Water Restoration	none	TBD – State College	9:30-12:30PM	\$35 Members	\$65 Non-Members
6th	ALL Members	Holiday Mixer	none	TBD – HBG	6-9 PM	Members Only	No Cost
12 th	Maintenance	Water Restoration	none	TBD – Lehigh Valley	9:30-12:30PM	\$35 Members	\$65 Non-Members
18 th	Maintenance	Water Restoration	none	PAA Central	9:30-12:30PM	\$35 Members	\$65 Non-Members