

**PAA Central - 2017 Programs and Events – NO REFUNDS for Cancellations or “no-shows”**

<u>MONTH</u>	<u>AUDIENCE</u>	<u>EVENT/PROGRAM</u>	<u>CECS</u>	<u>LOCATION</u>	<u>TIME</u>	<u>COST MEMBER</u>	<u>COST NON-MEMBER</u>
<b><u>January</u></b>							
10th	ALL members	<b>Annual Meeting / Board Meeting</b> (4-6PM)	none	Best Western Premier, HBG	6 -9 PM	Members Only	Members Only
24th	Property Managers	Harrisburg/West Shore Roundtable	none	Madison Hershey Heights	9:30-11:30 AM	No Cost	Members only
<b><u>February</u></b>							
7th	Property Managers	Lancaster Roundtable	none	Belair Townhomes	9:30-11:30 AM	No Cost	Members only
8th	Property Managers	<b>CAM</b> – Industry Essentials & Resident Experience	none	PAA Central	9-4 PM	\$950 Full Course	\$1,400 Non-members
14 <sup>th</sup>	Property Managers	York Roundtable	none	Apartments at Waterford	9:30-11:30 AM	No Cost	Members only
15 <sup>th</sup>	Property Managers	<b>CAM</b> - Marketing	none	PAA Central	9-4 PM		
16 <sup>th</sup>	Property Managers	<b>CAM</b> – Property Maintenance	none	PAA Central	9-4 PM		
21 <sup>st</sup>	All Members	Pre-Spring Fling “Mixer”	none	Barrel 21 Brewery, <b>State College</b>	4-6 PM	No Cost	
22nd	Property Managers	<b>CAM</b> – Legal Responsibilities	none	PAA Central	9-4 PM		
<b><u>March</u></b>							
7 <sup>th</sup> & 8 <sup>th</sup>	ALL Members	NAA Capital Conference	none	Washington, DC	8-4 PM	none	none
7th	Leasing	<b>NALP</b> – Bringing in New Residents	none	PAA Central	9-4 PM	\$450 Full Course	\$600 Non-members
8th	Leasing	<b>NALP</b> – Relevant Laws & How to Apply Them	none	PAA Central	9-4 PM		
9th	Leasing	<b>NALP</b> – Effectively Meeting Resident Needs	none	PAA Central	9-4 PM		
16 <sup>th</sup>	Vendors	Selling to the Industry Program	3	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
20th	Property Managers	<b>CAM</b> – Human Resources	none	PAA Central	9-4 PM		
21 <sup>st</sup>	Property Managers	Lehigh Valley Roundtable	none	Bridgeview, <b>Lehigh Valley</b>	9:30-11:30 AM	No Cost	Members only
21st	Maintenance	Gas Furnace Training	none	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
21st	Maintenance	Boiler Training	none	PAA Central	1-4 PM	\$35 Members	\$60 Non-members
23 <sup>rd</sup>	Property Managers	Dealing with Unmotivated Employees	3	PAA Central	9-11 PM	\$35 Members	\$50 Non-members
29th	Maintenance Supervisors	Roundtable	none	PAA Central	2:30-4 PM	No Cost	Members only
29th	Leasing	<b>NALP</b> – Bringing in New Residents	none	Saucon View, <b>Lehigh Valley</b>	9-4 PM	\$450 Full Course	\$600 Non-members
30th	Leasing	<b>NALP</b> – Relevant Laws & How to Apply Them	none	Saucon View, <b>Lehigh Valley</b>	9-4 PM		
30 <sup>th</sup>	Property Managers	<b>CAM</b> – Risk Management	none	PAA Central	9-4 PM		
31st	Leasing	<b>NALP</b> - Effectively Meeting Resident Needs	none	Saucon View, <b>Lehigh Valley</b>	9-4 PM		
<b><u>April</u></b>							
5th	ALL Members	PAA Trade Show and Education Conference	none	Valley Forge Casino Resort	10-4 PM	No Fee	No Fee
6 <sup>th</sup>	Property Managers	<b>CAM</b> – Financials Session	none				
7 <sup>th</sup>	Property Managers	<b>CAM</b> – Financials Review Session	none	PAA Central	9-4 PM 7 <sup>th</sup>		
11th	ALL Members	<b>National Speaker – Jim Smith, Jr.</b>	3	Radison Hotel, Camp Hill	10-11:30 AM	\$75 Members	\$100 Non-Members
12 <sup>th</sup>	Maintenance	Appliance Repair – Hands-on Workshop	3	Reserves at Hershey Meadows	1-4:30 PM	\$35 Members	\$60 Non-Members
26th	Maintenance	<b>Maintenance Mania</b>	none	Spooky Nook, Lancaster	1-4:30 PM	\$40 Participants	Spectators Free
27 <sup>th</sup>	Maintenance	APR Supply Maintenance Program	3	APR Training Facility, <b>SC</b>	unknown	\$35 Members	\$60 Non-Members
<b><u>May</u></b>							
4th	Vendors/Owners	<b>Business Exchange and Luncheon</b>	none	Best Western Premier, HBG	12-4 PM	\$300 per Vendor company	Members Only
9 <sup>th</sup>	Maintenance	HVAC 608 Certification – Part 1	none	PAA Central	9-4 PM	\$200 Members	\$325 Non-members
10 <sup>th</sup>	Maintenance	HVAC 608 Certification – Part 2	none	PAA Central	9-4 PM		
18th	ALL MEMBERS	Summer Mixer	none	Dukes Bar & Grill, HBG	5:30-8 PM	No Cost	Members Only

<u>June</u>	<u>Audience</u>	<u>Event/Program</u>	<u>CECs</u>	<u>Location</u>	<u>Time</u>	<u>Cost Member</u>	<u>Cost Non-Member</u>
6 <sup>th</sup>	Vendors	CAS - Industry Essentials & Resident Experience	none	PAA Central	9-4 PM	\$375 Full Course	\$500 Non-members
6 <sup>th</sup>	ALL Members	New Member Mixer	none	Loxley's Restaurant-Lancaster	4-6 PM	No Fee	No Fee
8 <sup>th</sup>	Vendors	CAS - Financial Management	none	PAA Central	9-4 PM		
13 <sup>th</sup>	ALL Members	New Member Mixer	none	Blue Grillhouse-Lancaster	4-6 PM	No Fee	No Fee
13 <sup>th</sup>	Vendors	CAS - Legal Responsibilities	none	PAA Central	9-4 PM		
13 <sup>th</sup>	Maintenance	HVAC 608 Certification – Part 1	none	Saucon View, <b>Lehigh Valley</b>	9-4 PM	\$200 Members	\$325 Non-members
14 <sup>th</sup>	Maintenance	HVAC 608 Certification – Part 2	none	Saucon View, <b>Lehigh Valley</b>	9-4 PM		
15 <sup>th</sup>	Vendors	CAS - Risk Management	none	PAA Central	9-4 PM		
20 <sup>th</sup>	Property Managers	Understanding HVAC & Boilers for Prop. Managers	none	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
21-24 <sup>th</sup>	ALL Members	<b>NAA Education Conference and Exposition</b>		Atlanta, Georgia		Register at <a href="http://www.naahq.org">www.naahq.org</a>	
<u>June/July/August</u>		<b>BOLA Judging</b>					
<u>August</u>							
8 <sup>th</sup>	Property Managers	Lancaster Roundtable	none	Bentley Ridge	9:30-11:30 AM	No Cost	Members only
17 <sup>th</sup>	All Members	<b>Golf Outing</b>	none	Iron Valley, <b>Lebanon</b>	10-6 PM	\$500 Foursome / \$150 single	Members Only
10 <sup>th</sup>	Property Managers	Lehigh Valley Roundtable	none	Bridgeview Apts	9:30-11:30 AM	No Cost	Members only
23 <sup>rd</sup>	Property Managers	York Roundtable	none	Powdermill Apts	9:30-11:30 AM	No Cost	Members only
<u>September</u>							
12 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> Electrical Maintenance & Repair Pt. 1	none	RestoreCore, Harrisburg	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125
13 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> Electrical Maintenance & Repair Pt. 2	none	RestoreCore, Harrisburg	9-4 PM	\$100 class	\$125 non member
13 <sup>th</sup>	Property Managers	State College Roundtable	none	Vairo Village, State College	9:30-11:30 AM	No Cost	Members only
14 <sup>th</sup>	Property Managers	Understanding HVAC for Prop. Managers	none	PAA Central	9-12 PM	\$35 Members	\$60 Non-members
26 <sup>th</sup>	Property Managers	Harrisburg/West Shore Roundtable	none	Twin Lakes Manor Apts, Hbg	9:30-11:30 AM	No Cost	Members only
26 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> HVAC Maintenance & Repair Pt. 1	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
27 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> HVAC Maintenance & Repair Pt 2	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
27 <sup>th</sup>	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	Bethlehem Gardens, <b>Lehigh Valley</b>	9:30-12:30	\$45 Members	\$75 Non-Members
<u>October</u>							
5 <sup>th</sup>	ALL Members	<b>BOLA Gala</b>	none	Spooky Nook, Lancaster	5-9 PM	TBD	Members Only
10 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> Plumbing Maintenance & Repair Pt. 1	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
11 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> Plumbing Maintenance & Repair Pt 2	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
11 <sup>th</sup>	Property Managers	Reading Roundtable	none	Lofts at 525 Apts, Reading	9:30-11:30 AM	No Cost	Members Only
12 <sup>th</sup>	Regionals/Prop Managers/Leasing	Fair Housing and Landlord Tenant Update	3	Hampton Inn Suites, <b>State College</b>	9:30-12:30 PM	\$45 Members	\$75 Non-members
18 <sup>th</sup>	Maintenance (HBG)	<b>CAMT -</b> Appliance Maintenance & Repair Pt 1	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
19 <sup>th</sup>	Maintenance (HBG)	<b>CAMT -</b> Appliance Maintenance & Repair Pt.2	none	PAA Central	9-4 PM	\$100 class	\$125 Per Class
24 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Electrical Maintenance & Repair Pt. 1	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$900 Full Course/\$100 class	\$1300 Non-member/\$125
25 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Electrical Maintenance & Repair Pt. 2	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
26 <sup>th</sup>	Maintenance (HBG)	<b>CAMT-</b> Interior & Exterior Maintenance	none	PAA Central	9-4 PM	\$100 class	\$125 Non-member
<u>November</u>							
7 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> HVAC Maintenance & Repair Pt. 1	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
8 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> HVAC Maintenance & Repair Pt. 2	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Non-member
14 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Interior & Exterior Maintenance	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
16 <sup>th</sup>	Mgmt/Leasing/Maintenance	Fair Housing and Landlord Tenant Update	3	The Reserve @ Hershey Meadows	9-12 PM	\$45 Members	\$75 Non-members
16 <sup>th</sup>	Mgmt/Leasing/Maintenance	Fair Housing and Landlord Tenant Update	3	The Reserve @ Hershey Meadows	1-4 PM	\$45 Members	\$75 Non-members
<u>December</u>							
7 <sup>th</sup>	ALL Members	Holiday Mixer	none	App. Brewing Company, HBG	6-9 PM	Members Only	No Cost
12 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Plumbing Maintenance & Repair Pt. 1	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
13 <sup>th</sup>	Maintenance (LHV)	<b>CAMT-</b> Plumbing Maintenance & Repair Pt. 2	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
19 <sup>th</sup>	Maintenance (LHV)	<b>CAMT -</b> Appliance Maintenance & Repair, Pt. 1	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class
20 <sup>th</sup>	Maintenance (LHV)	<b>CAMT -</b> Appliance Maintenance & Repair, Pt. 2	none	Saucon View <b>Lehigh Valley</b>	9-4 PM	\$100 class	\$125 Per Class